



VirTex: Mexico

VirTex is a trusted technology partner that provides strategic Electronic Manufacturing Services (EMS) to our customer base. VirTex increases the competitive position of your product with a smart and simplified regional supply chain solution across the production lifecycle by focusing on and reflecting your **vision**.

Facility Introduction

Location: VirTex AVJ
AV. Vicente Guerrero #7470-A
Complejo IND Fuentes, Juarez

Size: 40,000 (sq ft)

Contact Information: +1 512-835-6772

Key Skills: Specializing in PCBA, Mechanical and Computer Systems Assembly. Focussed on offering solutions for Automotive, Industrial, Medical Instrumentation customers.



5 Customer Commitments of VirTex

- Committed to superior execution at every stage
- Committed to driving smart supply chain solutions
- Committed to making it easy for our customers to do business with us
- Committed to being in the market to serve the market
- Committed to increasing our customers' competitiveness

Facility Capabilities

Develop.

- Mechanical and Electro-mechanical assembly utilizing modular line configuration capability.
- Functional test as required
- Custom software imaging and burn in
- Service parts kits assembly
- Fulfillment, Pack out and drop ship
- Refurbishment
- RMA's
- Sort
- Repair depot
- Build-to-order (BTO), configure-to-order (CTO) and make-to-stock

Inventory Control.

- Incoming inspection staging area
- Visual parking lot
- Quarantine MRB
- On-site security
- Material verification
- High value material handling

Quality Management.

- Custom work instructions
- Monthly cycle process audit
- Tracking matrix
- Annual calibration
- Line set-up and change over check lists
- First article process
- Line stop rules
- OBA and OBE quality audits



For more information, please visit virtexassembly.com or follow us on [Twitter@VirTexEMS](https://twitter.com/VirTexEMS)

VirTex is a leading end-to-end supply chain solutions company that delivers design, development and distribution services to a range of industries and end-markets, including data networking, telecom, enterprise computing and storage, industrial, capital equipment, appliances, automation, medical, automotive, aerospace and defense, energy, mobile, computing, kiosk and other electronic product categories.

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Mexican Nearshoring

The growing trend with many U.S. companies has been to relocate some or even all of their off-shore production back to North America. The mandate that was once 'move everything to Asia', no longer holds the conviction that it used to, but countries such as Mexico are quickly becoming the more attractive option.

Logistics:

- 3 days by road from Mexico to the U.S. versus 20 days by sea from China. Products can reach Texas in 22 hours by truck from Mexico versus 19 days via ocean, rail, or truck combination from China
- Most of Mexico operates in the Central Time Zone of the U.S., therefore travel to Mexican manufacturing facilities only takes a few hours, providing a time-zone advantage. Being on the same time-zone also helps with the speed of communication, eases up on travel costs and time spent out of the office

Economics:

- The hourly manufacturing pay in Mexico is half the rate in Taiwan and Brazil, one-third of the Republic of Korea, and one-eighth of the U.S. and Canada
- By 2020 economists expect that China's base per-hour wage will be 32% higher than Mexico's. China will find it difficult to offset this difference with productivity
- Mexico has a low-cost, but highly skilled work force. The pool of working-age individuals in Mexico is approaching 62 million, and workers are becoming increasingly affluent and well educated, with the literacy rate now more than 93 percent

Infrastructure:

- Investment in supply-chain infrastructure, spurred on by the privatization of the country's major industries has resulted in hundreds of billions of investment into rail, road and port
- Production closer to the final delivery point has fewer hands-offs and potential delays. Supply chain disruptions are minimized as longer supply chains are more susceptible to disruptions
- The shorter the supply chain the greater the inventory turns. Speed-to-market leads a greater likelihood of selling the product at full price, reducing obsolescence and industry markdowns

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